

**Schedule 1 - Segmental Analysis of Asset Costs****31-Dec-17**

	<b>Indexed Depreciated Historical Cost * (£)</b>
<b>Aeronautical Assets</b>	
Fixed Wing	63,559,147
Rotary	6,626,438
<b>Non-Aeronautical Assets</b>	
Retail	16,506,858
Property	16,220,872
Other	5,276,613
<b>Total</b>	<b>108,189,928</b>

\* Based on year end closing net book value

**Schedule 2 - Segmental Analysis of Operating Costs and Revenues****31-Dec-17**

	Revenue (£)	Operating Costs (£)	Operating Profit (£)
<b>Aeronautical Activities</b>			
Fixed Wing	31,781,682	27,156,667	4,625,015
Rotary	7,128,598	7,206,621	- 78,023
<b>Non-Aeronautical Activities</b>			
Retail	13,528,861	6,594,237	6,934,624
Property	1,090,425	3,599,591	- 2,509,166
Other	2,686,587	2,341,626	344,961
<b>Total</b>	<b>56,216,153</b>	<b>46,898,743</b>	<b>9,317,411</b>

**Schedule 3 - Key Ratios****31-Dec-17**

	<b>Return on Depreciated replacement cost of assets (Average NBV)</b>
<b>Aeronautical Activities</b>	
Fixed Wing	7.28%
Rotary	-1.18%
<b>Non-Aeronautical Activities</b>	
Retail	42.01%
Property	-15.47%
Other	6.54%
<b>Total</b>	<b>8.86%</b>

**NOTE:**

The return on depreciated replacement cost of assets is calculated based on assets being stated at their historic costs as per the fixed asset register, bar pre-1989 investment property assets which are included at their valuation as per the 1989 statutory accounts.

**Schedule 4 - Depreciated Replacement Cost: 5 Year Trend**

	2012 (£)	2013 (£)	2014 (£)	2015 (£)	2016 (£)	2017 (£)
<b>Aeronautical Assets</b>						
Fixed Wing	68,786,304	65,276,446	64,149,549	63,248,035	61,051,054	63,559,147
Rotary	13,011,950	8,359,834	8,168,031	7,286,159	6,911,446	6,626,438
<b>Non-Aeronautical Assets</b>						
Retail	12,271,967	17,463,158	16,660,372	17,138,241	16,561,358	16,506,858
Property	15,315,149	17,994,581	17,955,639	16,359,583	16,527,445	16,220,872
Other	2,508,212	4,778,005	5,148,356	4,871,241	4,535,049	5,276,613
<b>Total</b>	<b>111,893,583</b>	<b>113,872,025</b>	<b>112,081,946</b>	<b>108,903,259</b>	<b>105,586,352</b>	<b>108,189,928</b>

**Schedule 5 - Revenue : 5 Year Trend**

	2012 (£)	2013 (£)	2014 (£)	2015 (£)	2016 (£)	2017 (£)
<b>Aeronautical Revenue</b>						
Fixed Wing	32,947,765	34,372,608	35,978,288	35,948,525	31,924,033	31,662,914
Rotary	7,614,207	8,737,396	8,768,082	8,686,874	7,525,497	7,250,475
<b>Non-Aeronautical Revenue</b>						
Retail	12,037,816	13,528,833	13,796,790	13,364,367	12,217,156	13,518,245
Property	1,023,915	1,124,526	1,094,540	1,218,317	1,141,977	1,108,811
Other	3,718,522	4,345,238	4,893,102	4,199,223	3,091,967	2,675,709
		0				
<b>Total</b>	<b>57,342,225</b>	<b>62,108,601</b>	<b>64,530,802</b>	<b>63,417,305</b>	<b>55,900,630</b>	<b>56,216,153</b>

**Schedule 6 - Operating Profit : 5 Year Trend**

	2012 (£)	2013 (£)	2014 (£)	2015 (£)	2016 (£)	2017 (£)
<b>Aeronautical Profit</b>						
Fixed Wing	927,577	6,627,230	6,762,955	7,408,376	6,479,985	4,625,015
Rotary	- 1,386,423	1,114,985	241,621	882,263	575,851	- 78,023
<b>Non-Aeronautical Profit</b>						
Retail	6,182,424	8,096,671	8,028,820	7,855,601	7,273,597	6,934,624
Property	- 2,942,621	- 3,278,366	- 3,836,111	- 3,031,201	- 1,788,447	- 2,509,166
Other	933,850	1,468,236	1,598,591	1,415,000	1,068,990	344,961
<b>Total</b>	<b>3,714,806</b>	<b>14,028,756</b>	<b>12,795,877</b>	<b>14,530,038</b>	<b>13,609,976</b>	<b>9,317,411</b>

**Reconciliation of Segmental Analysis to Statutory Accounts**

Operating Profit (per Segmental Analysis)	3,714,806	14,028,756	12,795,877	14,530,038	13,609,976	9,317,411
Adjustments recorded for the segmental analysis:						
Add back: Replacement Cost Depreciation	9,947,110	7,767,388	7,675,317	10,426,511	10,412,941	12,069,264
Less: Statutory depreciation	-5,169,015 -	5,049,991 -	5,189,337	1,139,247 -	15,053,110 -	2,646,364
<b>Operating Profit per Statutory Accounts</b>	<b>8,492,901</b>	<b>16,746,153</b>	<b>15,281,858</b>	<b>26,095,796</b>	<b>8,969,807</b>	<b>18,740,311</b>
			(**)	(*)	(*)	(*)
Operating Profit per Statutory Accounts		16,746,000	15,282,000	26,096,000	8,970,000	18,740,000
Difference		153 -	142 -	204 -	193	311

(\*) - Statutory Depreciation reflects change from UK GAAP to FRS101 and the recognition of change in revaluation on Investment Property from reserves to P&L

(\*\*) - Statutory Accounts for 2015 shows a restated 2014 Operating Profit of £24,603 due to UK GAAP to FRS101 differences (These are reconciled in Note 21 of the 2015 Statutory Accounts)

**7 - Return on Depreciated Replacement Cost of Assets Employed : 5 Year Trend \***

	2012	2013	2014	2015	2016	2017
<b>Return on Aeronautical Activities</b>						
Fixed Wing	1.33%	10.12%	10.41%	10.69%	10.67%	7.28%
Rotary	-10.55%	13.35%	2.93%	3.32%	8.25%	-1.18%
<b>Return on Non-Aeronautical Activities</b>						
Retail	49.94%	47.58%	47.35%	46.85%	43.10%	42.01%
Property	-19.18%	-18.25%	-21.25%	-23.45%	-10.66%	-15.47%
Other	38.30%	31.34%	30.56%	32.82%	23.20%	6.54%
<b>Total</b>	<b>3.29%</b>	<b>12.36%</b>	<b>11.28%</b>	<b>11.75%</b>	<b>12.85%</b>	<b>8.86%</b>

\* Depreciated replacement cost is based on average net book values.

**8 - Average Annual Yield Per Passenger**

	2012 (£)	2013 (£)	2014 (£)	2015 (£)	2016 (£)	2017 (£)
<b>Average Aeronautical Yield All Airlines</b>	7.10	7.06	7.28	7.43	7.47	7.08
<b>Average Aeronautical Yield all Helicopter Operators</b>	5.66	5.89	6.43	6.55	6.83	6.99
<b>Average Aeronautical Yield all Operators</b>	6.87	6.91	7.14	7.30	7.38	7.08
<b>Non-Aeronautical Yield Per Passenger</b>	3.41	3.69	3.49	3.60	4.11	4.10

**NOTES:**

Yield per passenger from 2009 has been adjusted to exclude aerodrome navigation services revenue in relation NATS charges to ensure comparability of data.

Aerodrome navigation services provided by NATS were previously charged directly to the airlines by NATS but from 1 April 2009 these have been charged to BAA, and laterly Aberdeen International Airport Limited, and subsequently recharged to the airlines.

Non Aero yield calculated by using total retail Income figures (Per Statutory Accounts)



**9 - Number of Passengers Per Airline**

	2012	2013	2014	2015	2016	2017
<b>Total All Airlines</b>	2,835,461	2,970,881	3,197,306	2,988,479	2,654,056	2,756,176
<b>Total All Helicopter Operators</b>	525,710	517,526	572,391	519,618	424,821	379,069
<b>Total</b>	3,361,171	3,361,171	3,769,697	3,508,097	3,078,877	3,135,245