Schedule 1 - Segmental Analysis of Asset Costs

<u>31-Dec-20</u>

	Indexed Depreciated
	Historical Cost * (£)
Aeronautical Assets	
Fixed Wing	53,996,583
Rotary	6,421,329
Non-Aeronautical Assets	
Retail	16,246,268
Property	15,142,821
Other	5,217,719
Total	97,024,720

(*) - Based on year end closing net book value

Schedule 2 - Segmental Analysis of Operating Costs and Revenues

<u>31-Dec-20</u>

	Revenue (£)	Operating Costs (£)	Operating Profit (£)
Aeronautical Activities			
Fixed Wing	13,356,913	11,109,410	2,247,503
Rotary	7,221,741	4,830,746	2,390,994
Non-Aeronautical Activities			
Retail	4,955,000	2,252,249	2,702,751
Property	979,296	1,550,730	- 571,434
Other	1,566,242	917,450	648,792
Total	28,079,191	20,660,585	7,418,607

Schedule 3 - Key Ratios

<u>31-Dec-20</u>

	Return on Depreciated replacement cost of assets (Average NBV)				
Aeronautical Activities					
Fixed Wing	4.16%				
Rotary	37.24%				
Non-Aeronautical Activities					
Retail	16.64%				
Property	-3.77%				
Other	13.99%				
Total	7.73%				

NOTE:

The return on depreciated replacement cost of assets is calculated based on assets being stated at their historic costs as per the fixed asset register, bar pre-1989 investment property assets which are included at their valuation as per the 1989 statutory accounts.

Schedule 4 - Depreciated Replacement Cost: 5 Year Trend

	2016 (£)	2017 (£)	2018 (£)	2019 (£)	2020 (£)
Aeronautical Assets					
Fixed Wing	61,051,054	63,559,147	61,456,909	57,374,126	53,996,583
Rotary	6,911,446	6,626,438	6,648,396	6,866,847	6,421,329
Non-Aeronautical Assets					
Retail	16,561,358	16,506,858	17,926,567	17,042,057	16,246,268
Property	16,527,445	16,220,872	16,007,952	15,757,135	15,142,821
Other	4,535,049	5,276,613	5,462,008	5,474,295	5,217,719
Total	105,586,352	108,189,928	107,501,832	102,514,461	97,024,720

Schedule 5 - Revenue : 5 Year Trend

	2016 (£)	2017 (£)	2018 (£)	2019 (£)	2020 (£)
Aeronautical Revenue					
Fixed Wing	31,924,033	31,662,914	30,642,003	29,986,483	13,356,913
Rotary	7,525,497	7,250,475	7,379,382	8,393,289	7,221,741
Non-Aeronautical Revenue					
Retail	12,217,156	13,518,245	14,462,981	13,915,785	4,955,000
Property	1,141,977	1,108,811	1,117,807	1,156,044	979,296
Other	3,091,967	2,675,709	2,339,131	3,063,581	1,566,242
Total	55,900,630	56,216,153	55,941,304	56,515,182	28,079,191

Schedule 6 - Operating Profit : 5 Year Trend

	2016 (£)	2017 (£)	2018 (£)	2019 (£)	2020 (£)
Aeronautical Profit					
Fixed Wing	6,479,985	4,625,015	4,074,657	5,420,072	2,247,503
Rotary	575,851	- 78,023	- 96,319	706,163	2,390,994
Non-Aeronautical Profit					
Retail	7,273,597	6,934,624	7,441,506	8,727,848	2,702,751
Property	- 1,788,447	- 2,509,166	- 2,332,809	- 3,739,118	- 571,434
Other	1,068,990	344,961	4,436	751,940	648,792
Total	13,609,976	9,317,411	9,091,471	11,866,905	7,418,607

Reconciliation of Segmental Analysis to Statutory Accounts

Operating Profit (per Segmental Analysis)	13,609,976	9,317,411	9,091,471	11,866,905	7,418,607
Adjustments recorded for the segmental analysis:					
Add back: Replacement Cost Depreciation Less: Statutory depreciation Operating Profit per Statutory Accounts	10,412,941 - 15,053,110 - 8,969,807	12,069,264 2,646,364 - 18,740,311	12,386,855 1,857,321 - 19,621,005	9,612,473 - 5,253,791 - 16,225,587 -	8,279,631 16,145,703 17,006,727
Operating Profit/Loss per Statutory Accounts	8,970,000	18,740,000	19,622,000	16,227,000 -	16,993,000
Difference (Rounding) Difference (%)	- 193 0.00%	311 - 0.00%	995 - -0.01%	1,413 - -0.01%	13,727 0.08%

	2016	2017	2018	2019	2020
Return on Aeronautical Activities					
Fixed Wing	10.67%	7.28%	6.63%	9.45%	4.16%
Rotary	8.25%	-1.18%	-1.45%	10.28%	37.24%
Return on Non-Aeronautical Activities					
Retail	43.10%	42.01%	41.51%	51.21%	16.64%
Property	-10.66%	-15.47%	-14.57%	-23.73%	-3.77%
Other	23.20%	6.54%	0.08%	13.74%	13.99%
Total	12.85%	8.86%	8.46%	11.58%	7.73%

Schedule 7 - Return on Depreciated Replacement Cost of Assets Employed : 5 Year Trend *

(*) - Depreciated replacement cost is based on average net book values.

Schedule 8 - Average Annual Yield Per Passenger

	2016 (£)	2017 (£)	2018 (£)	2019 (£)	2020 (£)
Average Aeronautical Yield - All Airlines	7.47	7.08	6.99	7.46	12.68
	0.00	0.00	7.00	7.00	0.40
Average Aeronautical Yield - All Helicopter Operators	6.83	6.99	7.00	7.22	0.48
Average Aeronautical Yield - All Operators	7.38	7.08	6.99	7.43	8.89
Average Non-Aeronautical Yield - Per Passenger	4.11	4.10	4.46	4.50	4.40

NOTES:

Yield per passenger from 2009 has been adjusted to exclude aerodrome navigation services revenue in relation NATS charges to ensure comparability of data.

Aerodrome navigation services provided by NATS were previously charged directly to the airlines by NATS but from 1 April 2009 these have been charged to BAA, and laterly Aberdeen International Airport Limited, and subsequently recharged to the airlines.

Non Aero yield calculated by using total retail Income figures (Per Statutory Accounts)

Schedule 9 - Number of Passengers Per Airline

	2016	2017	2018	2019	2020
Total PAX - Airlines	2,654,056	2,756,176	2,700,562	2,519,669	709,887
Total PAX - Helicopter Operators	424,821	379,069	391,563	446,358	320,389
Total - All Operators	3,078,877	3,135,245	3,092,125	2,966,027	1,030,276